

[WEBINAR] Pathway to Recovery

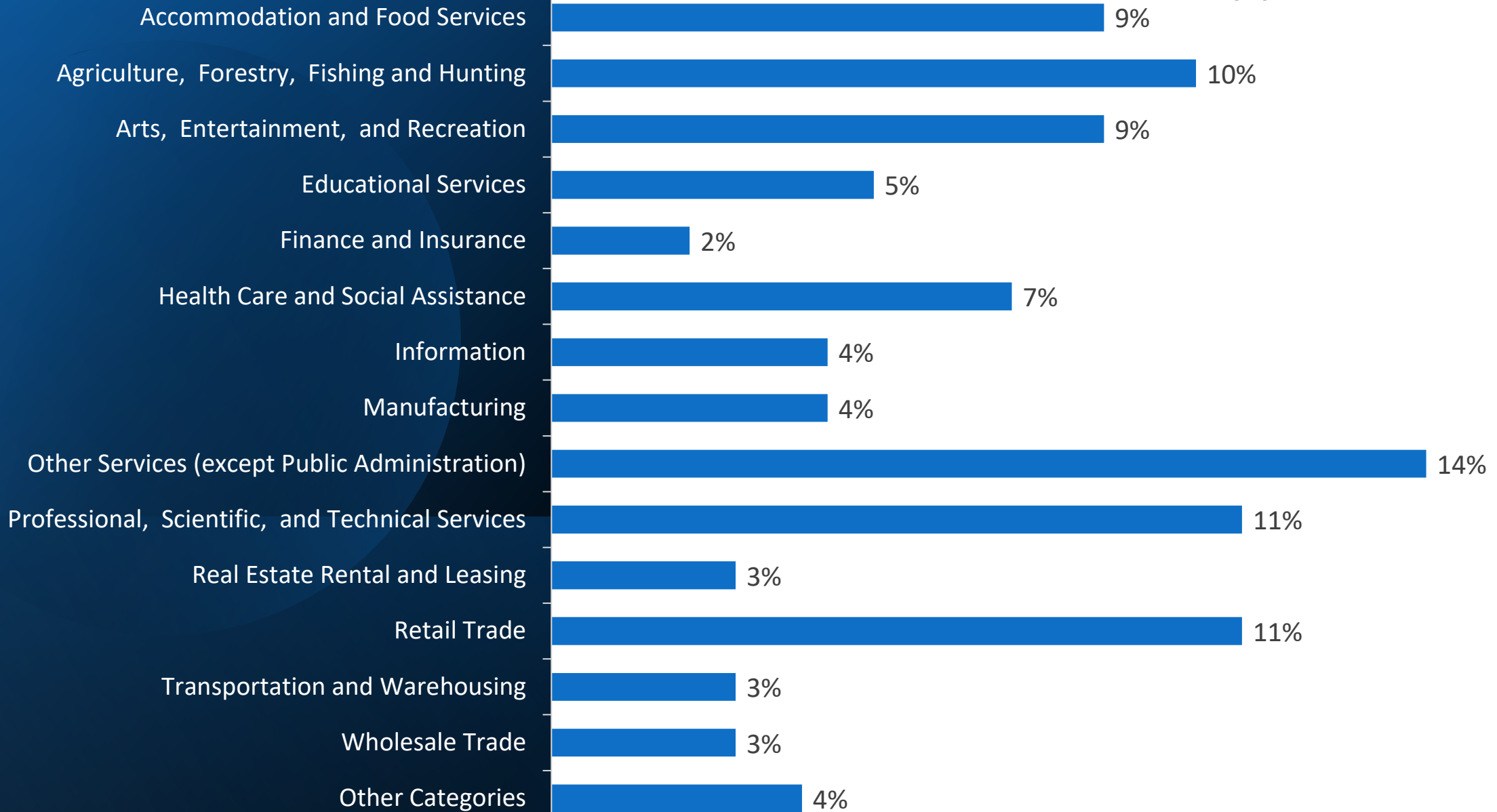
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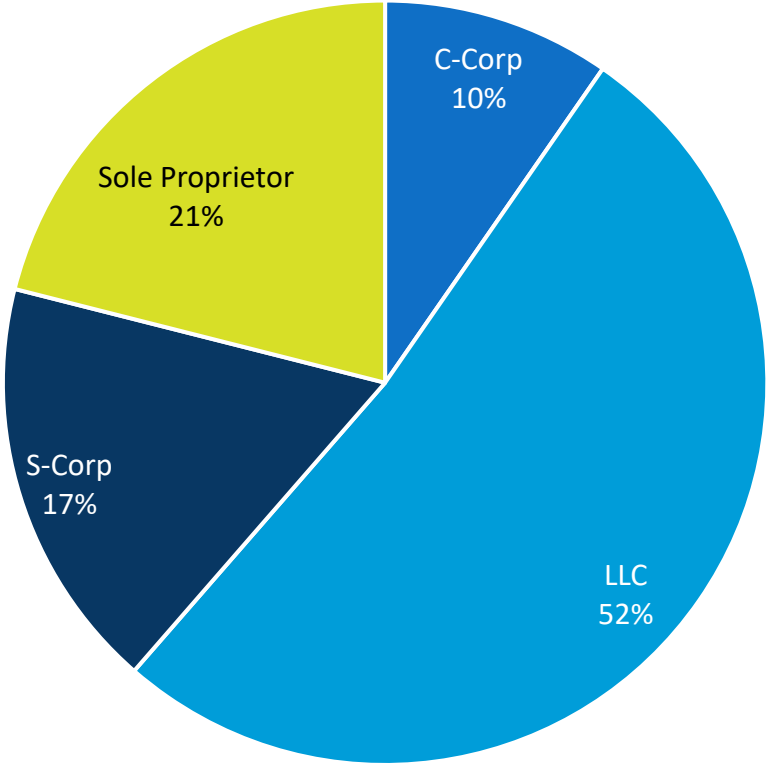
Agenda

- 1) Welcome & Introductions
- 2) EIDL Update
- 3) Maui Agriculture Micro Grant Program
- 4) Q&A

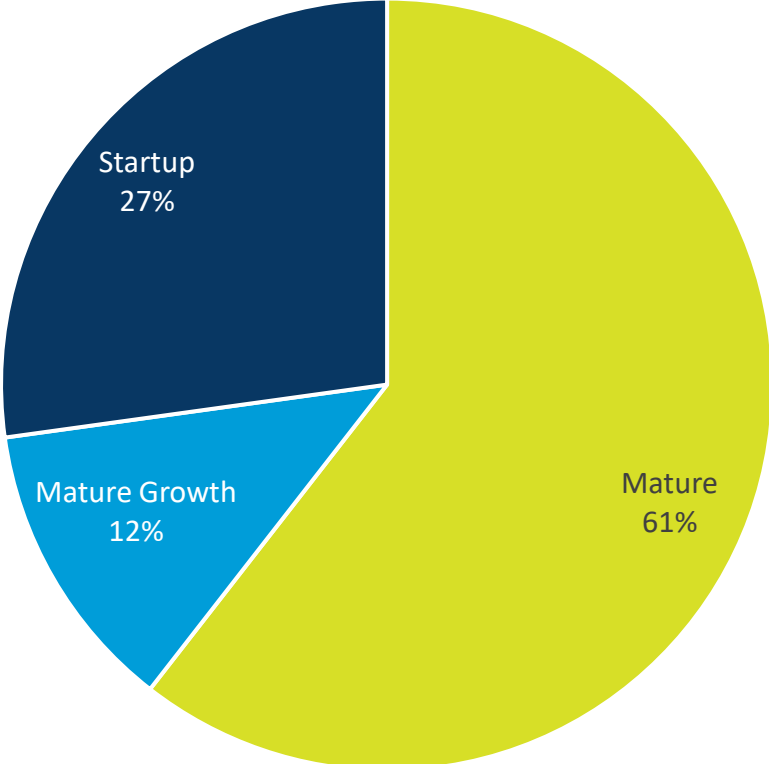
Type of Business



Business Structure



Business Status



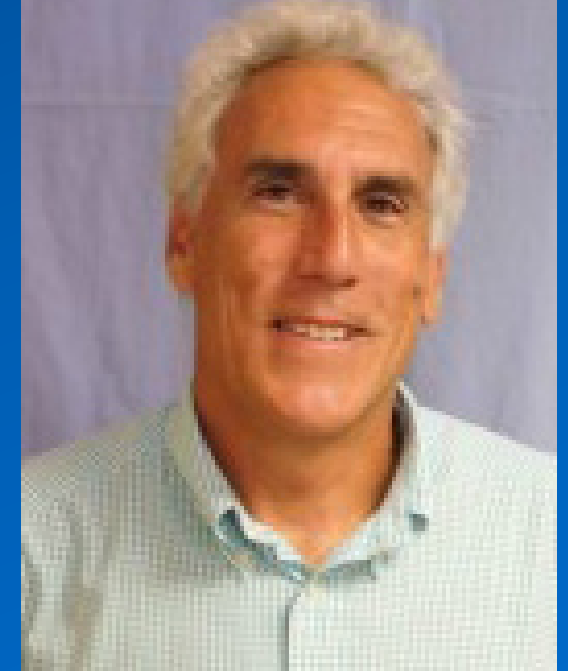
Mahalo to our Presenters!



Gary Albitz
Business Consultant
Maui Economic Development
Board (MEDB)



Wayne Wong
Director
Small Business Development
Center, Maui (SBDC)



David Daly
Director of Business Development
Maui Economic Opportunity
(MEO)

Maui Economic Development Board

- Maui Business Assistance Series
- One-on-one Business Assistance
- Maui TechOhana

COVID-19 Economic Injury Disaster Loan (EIDL)

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Remaining as of *November 2021*)

COVID-19 Economic Aid Funding Options

Loan Programs

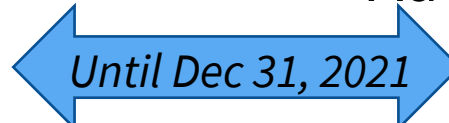
Grant Programs



Economic Injury Disaster **Loan** (EIDL)



Targeted EIDL Advance (Grant)



And
Supplementary Targeted EIDL Advance



COVID-19 Economic Aid Injury Disaster Loan



[SBA.gov/Disaster](https://www.sba.gov/disaster)

Provides economic aid to businesses experiencing a temporary loss of revenue due to COVID-19

Economic Aid Act Extends Deadline to Dec. 31, 2021

- **Use of proceeds:** working capital and normal operating expenses such as continuation of health care benefits, rent, utilities, fixed debt payments/consolidation
- **Terms:** 3.75% for businesses (fixed), 2.75% for nonprofits (fixed), 30 years, 2 year payment deferment (but interest accumulates immediately), no pre-payment penalty; loans over \$25,000 secured by UCC filing (\$100 deducted from loan proceeds)
- **Eligibility:** qualified small businesses, cooperatives and agricultural enterprises with 500 or fewer employees (or defined as small per [sba.gov/sizestandards](https://www.sba.gov/sizestandards)), and private non-profits

COVID-19 Economic Aid Injury Disaster Loan



SBA.gov/Disaster

Provides economic aid to businesses experiencing a temporary loss of revenue due to COVID-19

Economic Aid Act Extends Deadline to Dec. 31, 2021

- **Existing EIDL borrowers seeking increase:** covid19relief1.SBA.gov/Account/Login
Login to your EIDL portal to apply for an increase. Do not apply for another loan, which may flag their increase as fraudulent.
- **New EIDL Applications:** covid19relief.SBA.gov/#/
- **Questions?** Call [1-833-853-5638](tel:1-833-853-5638) | TTY/TDD: 1-800-877-8339

COVID-19 Targeted EIDL Advance (grant) & Supplemental Targeted EIDL Advance of additional \$5,000 by invitation...



SBA.gov/CoronavirusRelief
sbaeidl.policymap.com/app

Economic Aid Act Extends Deadline to Dec. 31, 2021

- **Use of proceeds:** working capital and normal operating expenses such as continuation of health care benefits, rent, utilities, fixed debt payments/retirement
- **Terms:** Up to \$10,000, unrestricted grant with no reporting requirements.
- **Eligibility:** qualified small businesses and private non-profits (no ag businesses):
 - **TARGETED** = requirement that small businesses be **located in a low-income community as defined** by section 45D(e) of the Internal Revenue Code displayed via a 2015-2019 IRS map:
<https://sbaeidl.policymap.com/app>
 - **Can demonstrate more than 30% reduction in revenue** during an eight-week period beginning on March 2, 2020, or later. / **more than 50% reduction in revenue** for Supplemental Targeted Advance.
 - **300 or fewer employees** for Targeted Advance / **Less than 10 employees** for Supplemental Targeted Advance

COVID-19 Targeted EIDL Advance (grant) & Supplemental Targeted EIDL Advance of additional \$5,000 by invitation...



Economic Aid Act Extends Deadline to Dec. 31, 2021

**SBA.gov/CoronavirusRelief
sbaeidl.policymap.com/app**

- **GrantSeekers with invitation email:**
Web link with your Account number embedded is included in your email invite for a Targeted Advance. Leads to a grant application form specific to your account.
- **Existing EIDL borrowers seeking grant:** covid19relief1.SBA.gov/Account/Login
Login to your Covid EIDL portal to apply for a Targeted Advance as part of grant increase request. Do not apply for another loan which flags request as fraudulent.
- **New Targeted EIDL Advance (and Supplemental) Applications:**
Only available by invitation only however sometimes an invite can be invoked by sending an email to TargetedAdvance@sba.gov with your EIDL account number in the subject line.
- **Questions?** Call [1-833-853-5638](tel:1-833-853-5638) | TTY/TDD: 1-800-877-8339

COVID-19 Targeted EIDL Advance (grant) & Supplemental Targeted EIDL Advance of additional \$5,000 by invitation...



For EIDL Application Reconsideration or status that does not appear in the Application's Portal use: PDC.Reconsideration@sba.gov and put your application account number in the subject line. Nothing is required in the body of the e mail.

- **Customer Service** Call [1-833-853-5638](tel:1-833-853-5638) | TTY/TDD: 1-800-877-8339

MEO Agriculture Micro Grant Program 2

Presented by



MEO Agricultural Micro Grant Program 2

The MEO Agricultural Micro Grant Program will allow operating farms on Maui, Molokai, and Lanai to qualify for grant funds of up to \$25,000 that will have a direct impact on the availability of;

- Locally grown produce
- Local livestock & poultry
- And other related food and/or value added products.

MEO Agricultural Micro Grant Program 2

Eligible Use of Funds

- Farming Equipment & Machinery
- Processing and Storage Equipment
- Farm Infrastructure, Expansion & Upgrades
- Inventory & Supplies
- Packaging & Packaging Materials
- Technology Equipment
- Marketing Supplies, Equipment & Websites
- Professional Development & Education

MEO Agricultural Micro Grant Program 2

Application Requirements

- Operating food producing farm within Maui County
- GET License as of July 1, 2021
- Or Form G-45 or G-49
- Proof of prior 12 months residency in Maui County (Form N-11) All farm owners and/or partners
- Photo ID
- Farm Needs Statement (explanation of farm operations)

MEO Agricultural Micro Grant Program 2

General Grant Information

- Application period is open until December 14, 2021.
- Preference given to women owned farms, Native Hawaiian owned farms, and farms under 12 acres.
- Equitable distribution of grant funds for Maui, Molokai, and Lanai farms.
- Applications can be obtained and submitted online or in person.
- All farm awards will be disbursed directly to vendors for products and services requested.

Q & A

Please use the Q&A tab to ask a question.



Q & A

Q: Does the EIDL still have the forgiveness program of \$10,000 and (**Q2:**) if I don't use the loan is it returnable in the first 2 years with out the interest or once they loan it is returned with the %

A: EIDL (loan) never has had any forgiveness component. There is a separate product the **Targeted EIDL Advance** which is a grant. Among other eligibility conditions, it now requires that business be located in an IRS designated “low income community” as determined by a published map: sbaeidl.policymap.com/app

A2: EIDL (loan) payments are “deferred” for 2 year however interest accrues immediately. There is no pre-payment penalty.

Q & A

Q: Is it still possible to receive the PPP with the 1% loan?

A: No, The Paycheck Protection Program (PPP) Loan funding ended on May 31, 2021, which means businesses are no longer able to apply for loans under the program. What is still open for some borrowers is application for Loan Forgiveness by providing proof of correct spending of the PPP funds (Payroll costs). Forgiveness eligibility ends 10 months from the end of the borrowers covered period.

Q & A

Q: ...how to increase an already existing EIDL loan?

A: Login to your EIDL portal to apply for an increase: covid19relief1.SBA.gov/Account/Login

There will be a green button to press to indicate you desire to increase your EIDL amount if you are eligible. More verifying information including an IRS Form 4506-T to request 2019 and 2020 tax returns needs to be provided.

Do NOT apply for another loan, which flags the request as fraudulent.

Q & A

Q: ...how these services can be implemented to serve our Hawaiian Homelands Beneficiaries?

A: SBA COVID relief funding is targeted to small businesses (valid business license with federal EIN) with no specific set asides for HH Beneficiaries.

Not specifically “Relief Funding” -HH Beneficiaries looking for loans should take advantage of loan products from Council for Native Hawaiian Advancement and OHA Revolving Loan Fund.

Feedback

<https://www.surveymonkey.com/r/HPCB3V3>



Final Thoughts

- Program expiration for SBA COVID-19 EIDL (loans) and Targeted EIDL Advances is **December 31, 2021**. It can take up to 4 weeks for application processing.
- Normal SBA 7(a) working capital loans and 504 long term asset loans are available as usual.
- Small Farms – unrelated to COVID impact

Useful Links:

SBA Website:

<https://www.sba.gov>

MEO Micro Grants

<https://www.meoinc.org>



Contacts

For questions, assistance or virtual appointments



Phone: 808-270-6807

Email: info@hightechmaui.com

Website: www.medb.org www.mauibizassist.com



Phone: 808-875-5990

Email: Library@hisbdc.org

Website: www.hisbdc.org



Phone: 808-249-2990

Email: bcinfo@meoinc.org

Website: www.meoinc.org