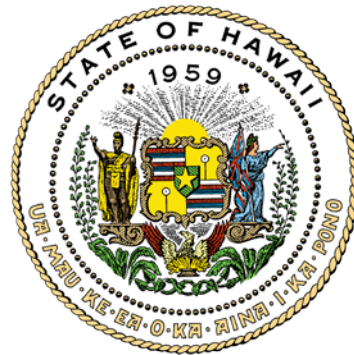


DEPARTMENT OF BUSINESS, ECONOMIC DEVELOPMENT & TOURISM



ENTERPRISE ZONES PARTNERSHIP

Mark J. Ritchie, Branch Chief

Wayne Thom, Manager

Enterprise Zones Partnership Program

ENTERPRISE
ZONES



PROGRAM PURPOSE

- ▶ Job creation.
- ▶ Stimulate certain kinds of business/industry development in economically depressed areas.

	<u>MFI</u>	<u>80% of MFI</u>	<u>Cut-off Income Ranges for Census Tract Eligibility</u>
Hawaii County	\$62,321	\$49,857	\$35,000-\$49,999
Honolulu County	\$84,638	\$67,710	\$35,000-\$49,999
Kauai County	\$74,671	\$59,737	\$35,000-\$49,999
Maui County	\$74,940	\$59,952	\$35,000-\$49,999

Based on the 2012 (2008-2012) ACS (5-Year Estimate)-Median Family Criteria

- 1) At least twenty-five per cent of the population of each census tract shall have a median family income below eighty per cent of the median family income of the county in which the census tract is located; or
- (2) The unemployment rate in each census tract shall be at least 1.5 times the state average unemployment rate.

Unemployment Rate based on the 2012 (2008-2012) ACS (5-Year Estimate) is 6.7%. $1.5 \times 6.7\% = 10.1\%$ as the eligibility for the Unemployment criterion

PROCESS

- ▶ State provides excise and income tax incentives.
- ▶ Counties nominate zones for Governor's approval, help market and provide incentives.
- ▶ Eligible businesses enroll and qualify annually by meeting EZ program goals.

STATE BENEFITS

- ▶ 100% exemption from the General Excise Tax (GET) and Use Tax every year. (The GET exemption applies only to gross revenues from EZ eligible business categories within the county.)
- ▶ An 80% reduction of state income tax the first year. (This reduction goes down 10% each year for six more years.)
- ▶ An additional income tax reduction equal to 80% of annual Unemployment Insurance premiums the first year. (This reduction goes down 10% each year for six more years.)

Year	1	2	3	4	5	6	7
State Income Tax Credit	80%	70%	60%	50%	40%	30%	20%
Unemp. Ins. Credit	80%	70%	60%	50%	40%	30%	20%

COUNTY BENEFITS

Each county offers additional benefits to enrolled businesses:

MAUI COUNTY (THE ISLANDS OF LANAI, MAUI AND MOLOKAI)

- ▶ Priority consideration will be given to EZs and enrolled EZ businesses when processing business permits, granting zoning waivers

CITY AND COUNTY OF HONOLULU (THE ISLAND OF OAHU)

- ▶ Two-year exemption from any increase in property taxes resulting from new construction by EZ firms at their EZ sites
- ▶ Waiver of building and grading permit fees for enrolled EZ firms for seven years

HAWAII COUNTY (THE "BIG" ISLAND)

- ▶ Three-year exemption from any increase in property taxes resulting from new construction by EZ firms at their EZ sites

KAUAI COUNTY (THE ISLANDS OF KAUAI AND NIIHAU)

- ▶ Priority business permit processing

ENTERPRISE
ZONES



STATE OF HAWAII

COUNTIES NOMINATE ZONES AND PROVIDE INCENTIVES

- ▶ Designate areas based on low income or high unemployment census tracts.
- ▶ Assist DBEDT with marketing & promotion.
Mahalo to the County of Maui for being a great program partner!
- ▶ Assist in processing and recording EZ enrollment and yearly reporting.

ELIGIBLE BUSINESS ACTIVITIES

- ▶ Agricultural production or processing
- ▶ Manufacturing
- ▶ Wholesaling/Distribution
- ▶ Biotechnology research, development, production, or sales
- ▶ Aviation or maritime repair or maintenance
- ▶ Telecommunications switching and delivery systems
- ▶ Information technology design and production
- ▶ Medical research, clinical trials, and telemedicine
- ▶ For-profit training programs in international business management or environmental remediation
- ▶ Repair or maintenance of assistive technology equipment
- ▶ Certain types of call centers
- ▶ Wind energy producers

ELIGIBLE BUSINESS ACTIVITIES

County	Enrolled Companies
City & County of Honolulu	132
Maui County	62
Hawaii County	74
Kauai County	19

ENTERPRISE ZONE COMPANIES



Enterprise Zone Companies

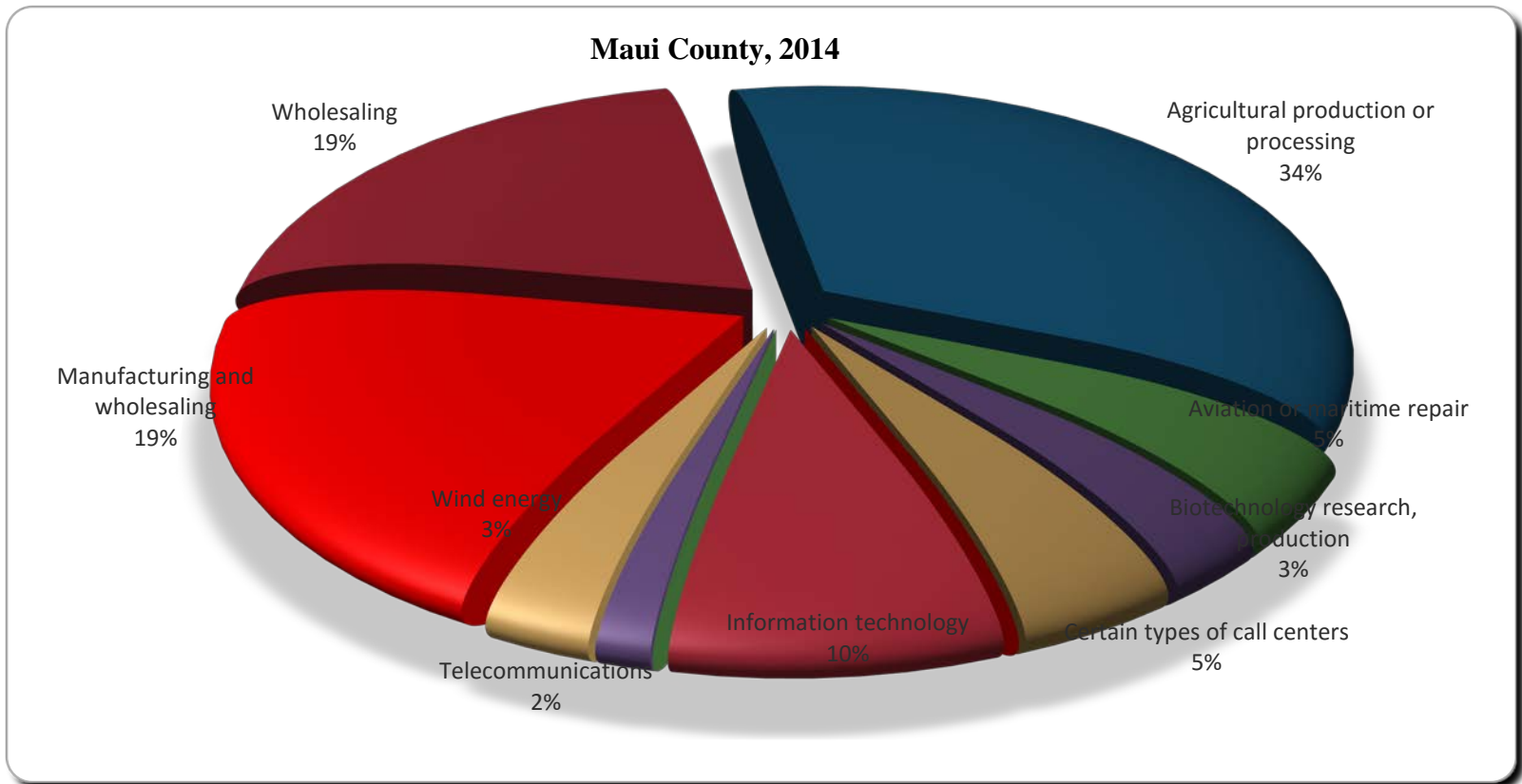


ENTERPRISE
ZONES



STATE OF HAWAII

Enrolled Companies as Industry Percentage by County

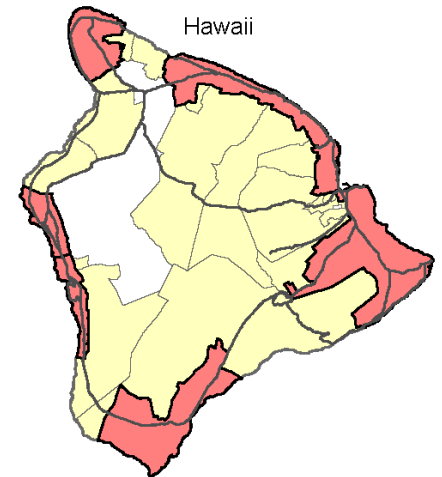
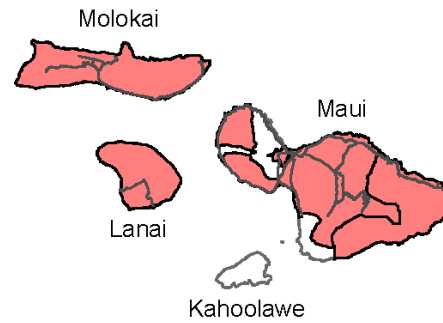
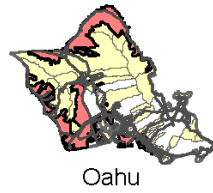
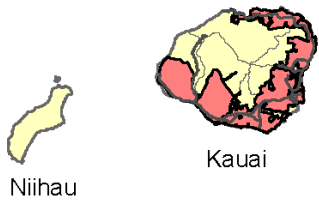


Total # of Jobs Created or Maintained, by Industry, 2014



Industry	Total Jobs	%	Maui	%
Manufacturing and Wholesaling	363	26%	26	9%
Wholesaling	155	11%	40	14%
Agricultural production or processing	552	40%	16	5%
Aviation or maritime repair or maintenance	183	13%	176	60%
Biotechnology research	5	0%	0	0%
Certain types of call centers	14	1%	12	4%
For-profit training programs	0	0%	0	0%
Information technology design and production	46	3%	12	4%
Medical research, clinical trials, telemedicine	11	1%	0	0%
Repair or maintenance of assistive technology equipment used by disabled persons	37	3%	0	0%
Telecommunication switching and delivery	17	1%	9	3%
Wind energy production	4	0%	4	1%
TOTAL	1387		295	

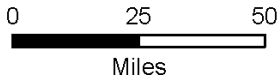
Total Revenue of Reporting Companies, by Industry, 2014

Industry	Total		Maui	
	\$	%	\$	%
Manufacturing and Wholesaling	101,047,977	33%	4,225,206	7%
Wholesaling	74,900,504	24%	14,406,815	25%
Agricultural production or processing	74,261,178	24%	1,872,508	3%
Aviation or maritime repair or maintenance	22,524,474	7%	15,089,728	26%
Biotechnology research	568,806	0	-	0
Certain types of call centers	3,280,039	1%	824,747	1%
For-profit training programs	0	0	-	0
Information technology design and production	8,806,550	3%	3,364,772	6%
Medical research, clinical trials, telemedicine	1,738,270	1%	-	0
Repair or maintenance of assistive technology equipment used by disabled persons	3,824,837	1%	-	0
Telecommunication switching and delivery	2,596,281	1%	912,000	2%
Wind energy production	16,434,279	5%	16,434,279	29%
Total	309,983,194		57,130,055	









State of Hawaii

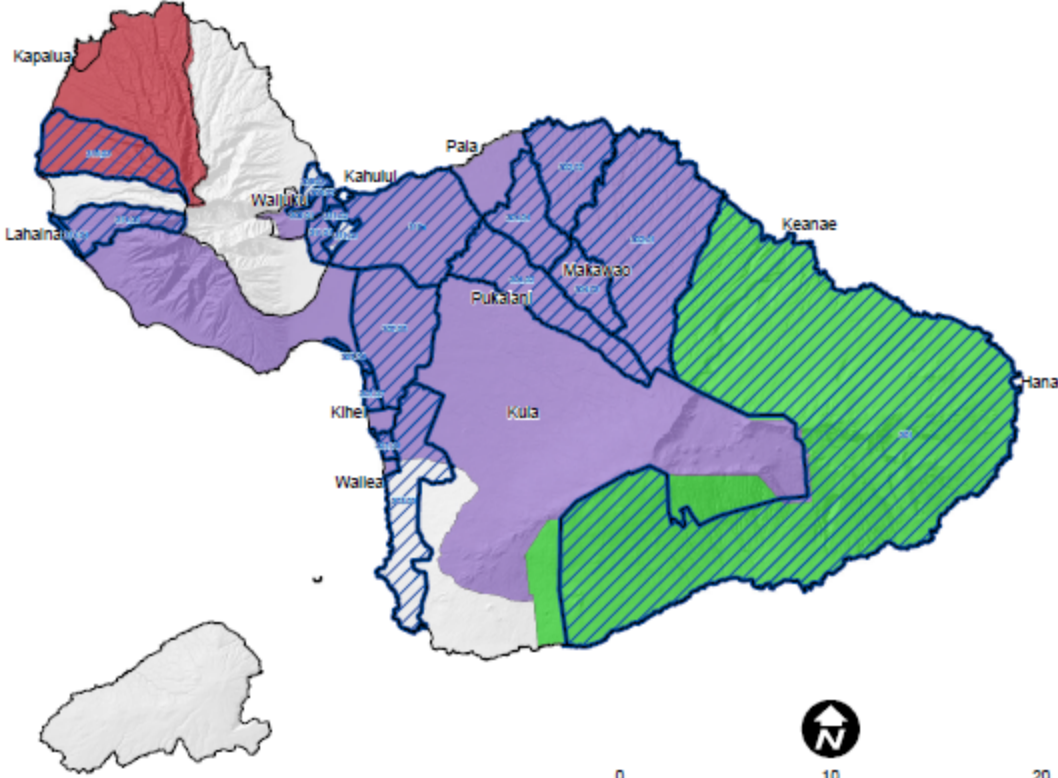
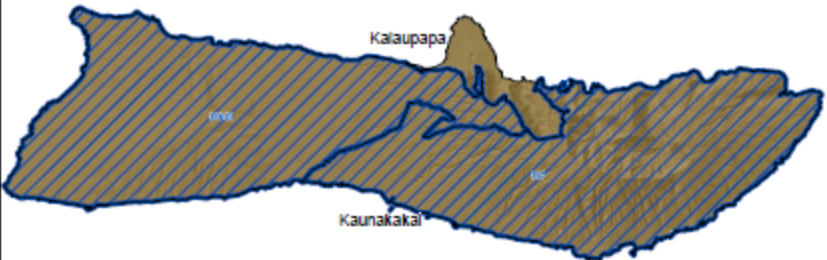
-  Enterprise Zones (EZ)
-  Other census tracts eligible for inclusion in the EZ



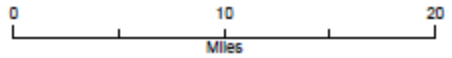
This map was produced by the Office of Planning (OP) for planning purposes. It should not be used for boundary interpretations or other spatial analysis beyond the limitations of the data. Information regarding compilation dates and accuracy of the data presented can be obtained from OP.
 Date: 09/20/06
 Sources:
 Enterprise Zones - DBEDT, 2000 Census Tracts.
 Major Roads - USGS, 1983.
 Eligible EZ Census Tracts - US Census Bureau, 2000.

Maui County

-  2010 Eligible EZ Census Tracts
- Current Enterprise Zones**
-  EAST MAUI
-  GREATER MAUI
-  LANAI
-  MOLOKAI
-  WEST MAUI

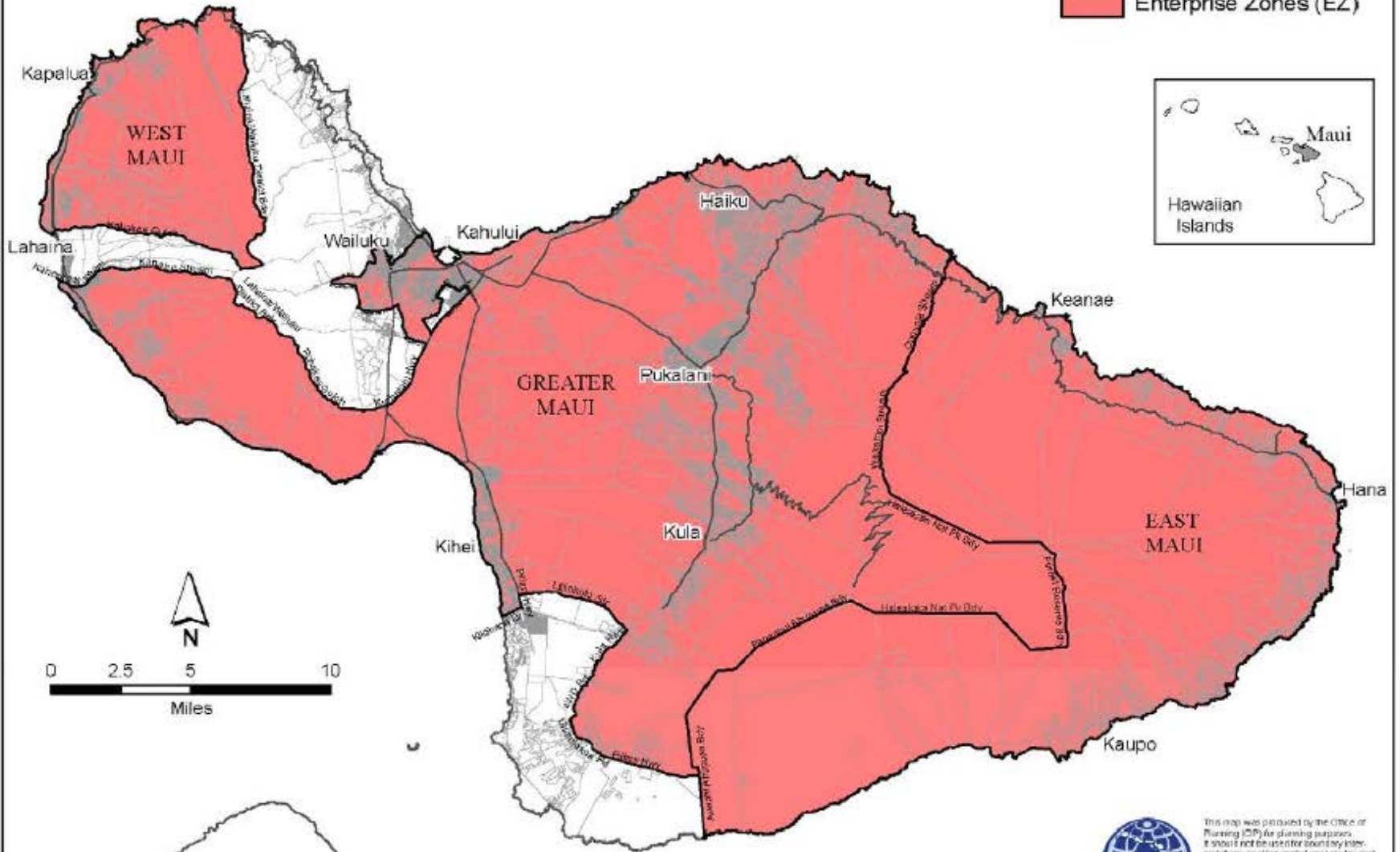


This map was produced by the Office of Planning GIS for planning purposes. It should not be used for boundary interpretations or other special analysis beyond the limitations of the data. Information regarding compilation date and accuracy of the data presented can be obtained from GIS Map No.: 2015-020-03-01. Map Date: 12/03/15. Source: 2010 American Community Survey 5 Year Estimates, US Census Bureau.



Maui Enterprise Zones

 Enterprise Zones (EZ)



This map was produced by the Office of Planning (OP) for planning purposes. It should not be used for boundary interpretations or other spatial analysis beyond the boundaries of the data. Information regarding compilation dates and accuracy of the data presented can be obtained from OP. Date: 04/20/08
Sources:
Enterprise Zones - 2010 Census Tracts
Map Roads - USGS, 1:50,000
TMK Records - County of Maui, 2005

West Maui

 Enterprise Zones (EZ)

Kapalua

Honokowai

Kaanapali

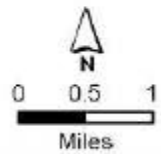
WEST
MAUI

Lahaina/Mailuku District Bdy

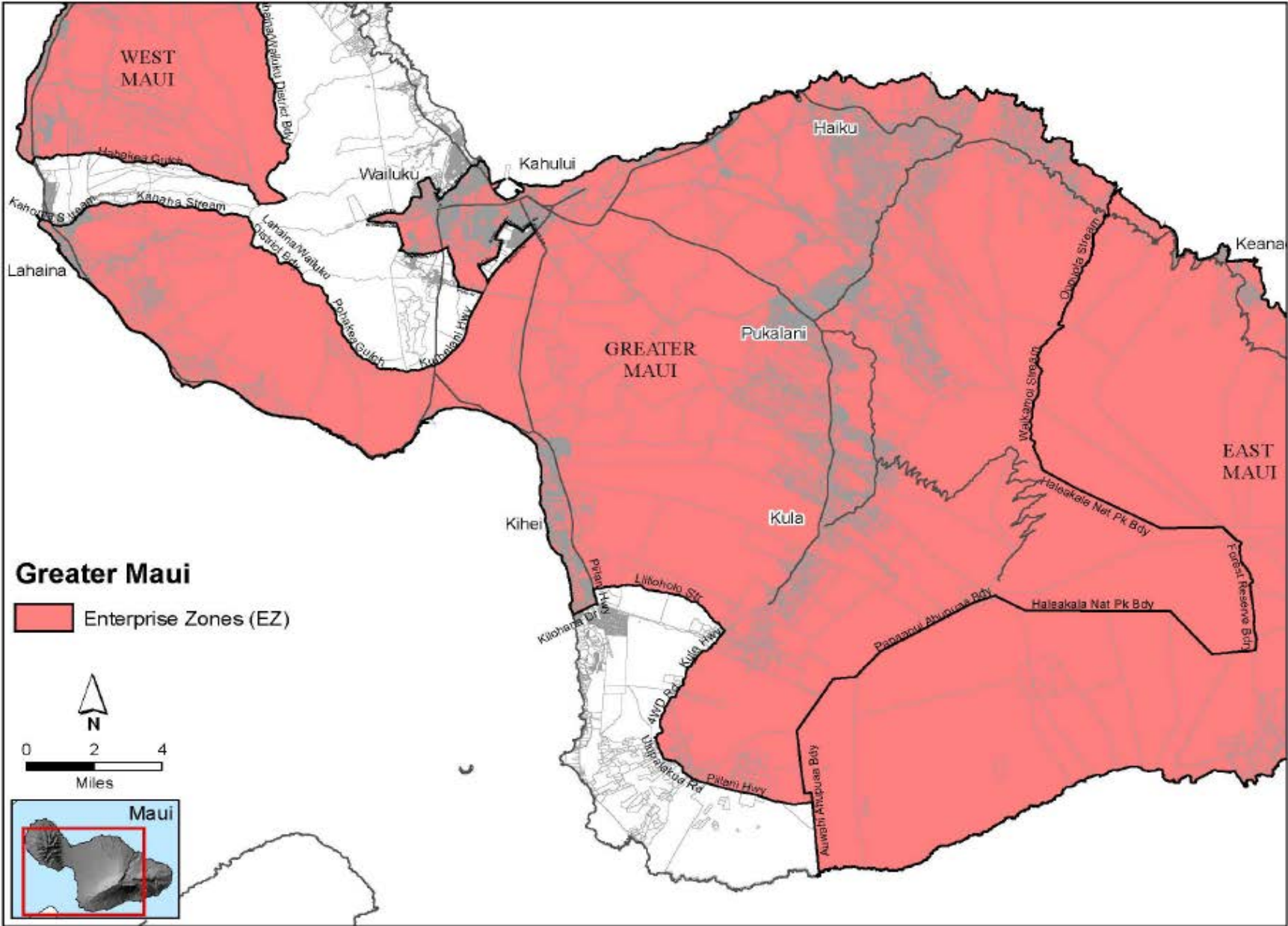
Hahakea Gulch

Lahaina

Wail

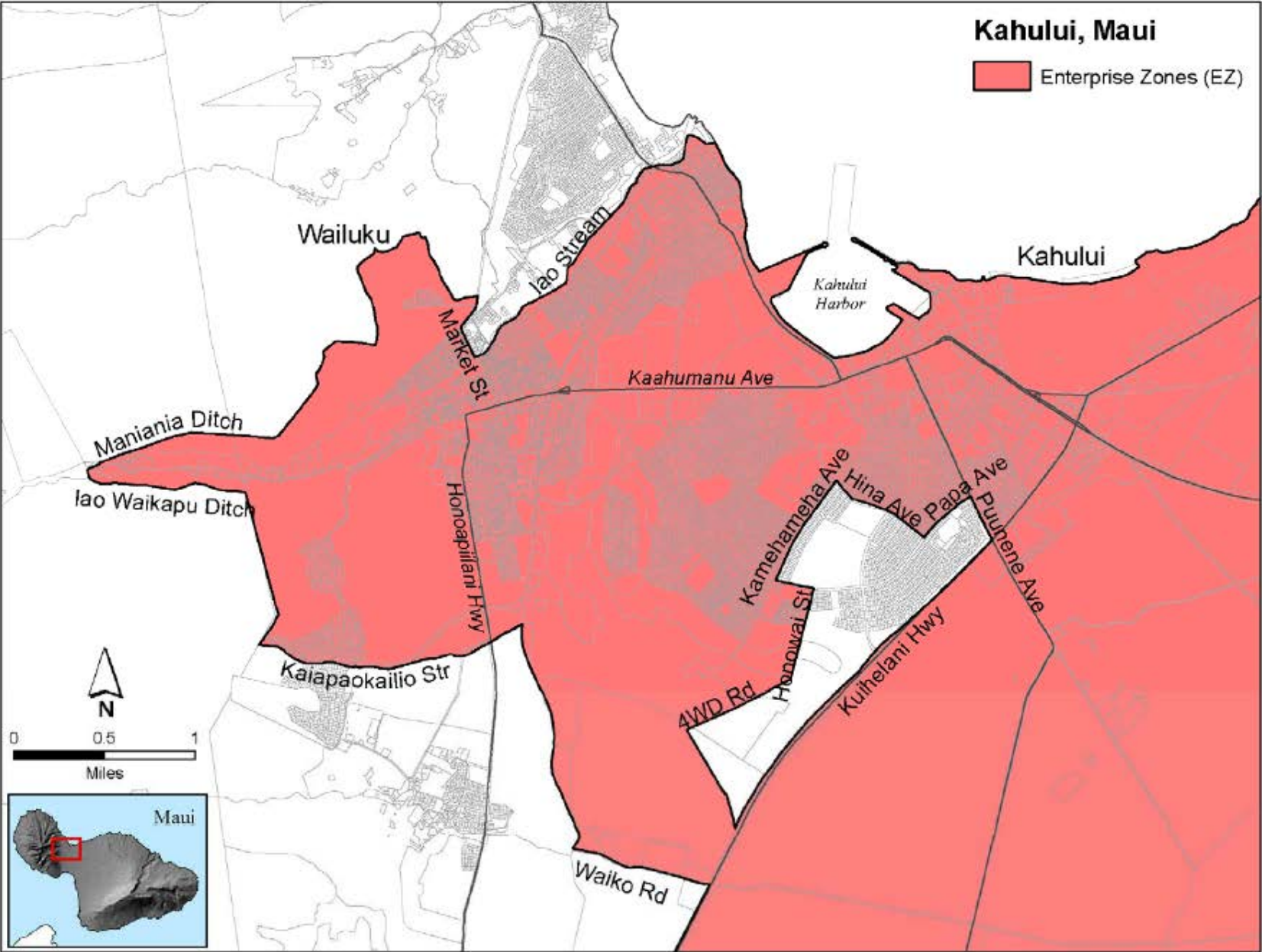


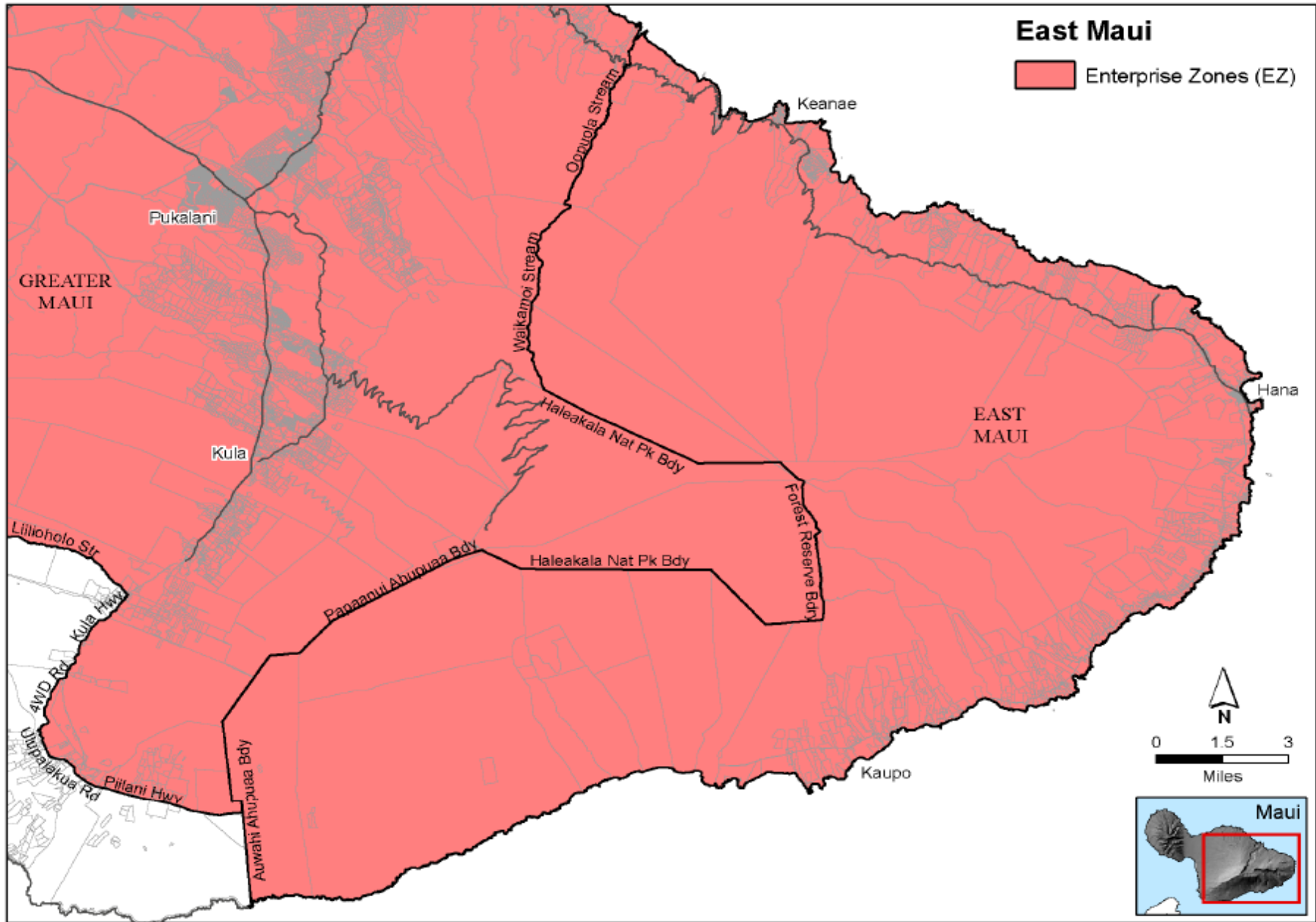
Maui

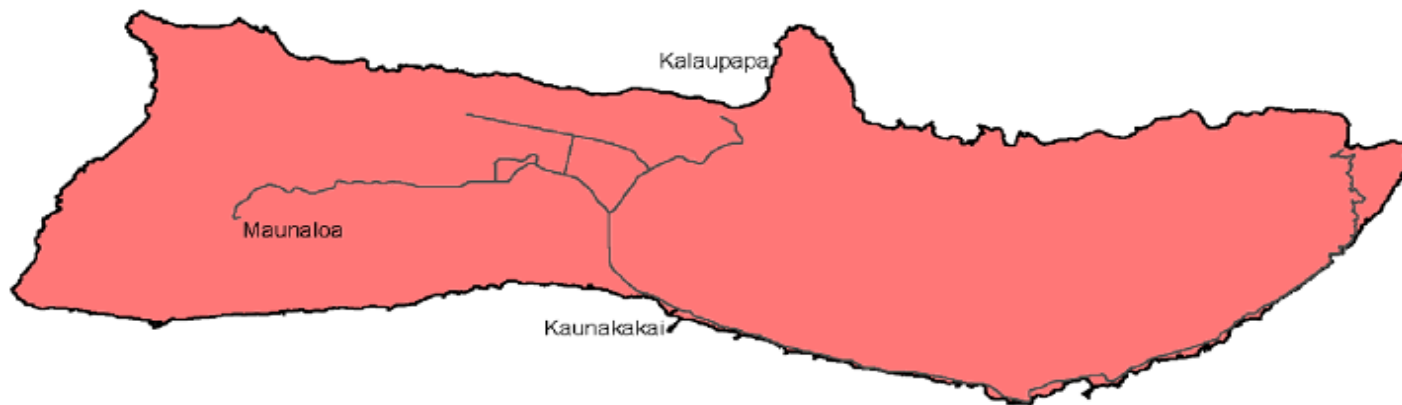


Kahului, Maui

 Enterprise Zones (EZ)

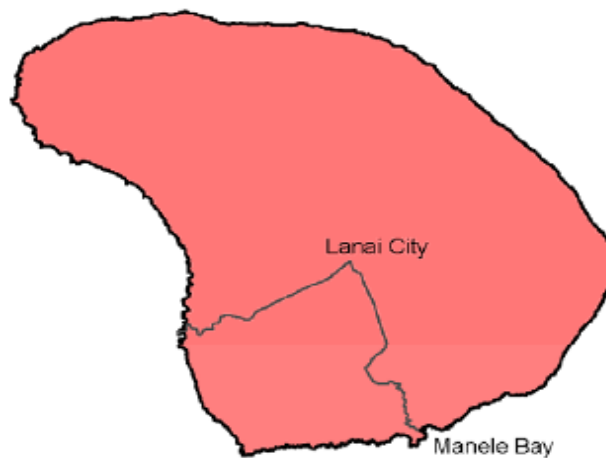
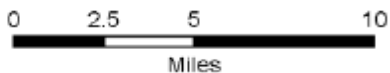






Molokai and Lanai Enterprise Zones

 Enterprise Zones (EZ)



This map was produced by the Office of Planning (OP) for planning purposes. It should not be used for boat duty interpretations or other spatial analysis beyond the limitations of the data. Information regarding compilation dates and accuracy of the data presented can be obtained from OP. Date: 06/27/05
 Sources:
 Enterprise Zones - DEED, 2000 Census Tracts
 Major Roads - USGS, 1989.



HOW TO ENROLL

- ▶ Must be located in an EZ designated zone
- ▶ Earn half of annual gross receipts from one or more of the EZ eligible activities
- ▶ Employ at least one full-time worker
(Full-Time = 20 or more hours per week)

Eligible Businesses Enroll & Qualify

- ▶ Submit enrollment form online (<https://ezforms.ehawaii.gov/>) or by mail to DBEDT:
 - Located in a designated EZ
 - Are in an eligible business category
- ▶ Submit End-Of-Year form online or by mail to DBEDT to qualify for benefits.
- ▶ Maintain hiring goals:
 - “New” – Grow 10% first year, hold level for 6 years
 - “Existing” – Grow 10% for Years 1, hold level for years 2–3, 15% each year from years 4–7.

ENTERPRISE
ZONES



https://ezforms.ehawaii.gov/

🏠 EZ Home

About EZ Program

📄 Enterprise Zone Forms ▾

📄 CBED Forms ▾

💬 Help Chat

✉ Contacts

👤 Log In



Enterprise Zones Program

Department of Business, Economic Development & Tourism

Welcome to the Enterprise Zones Program forms.

[Login into your account](#)

📄 Forms

Use the online forms to complete and electronically submit applications, reports and claims.

- [📄 Enrollment Application For Businesses](#)
- [📄 End-of-Year Report Form](#)
- [📄 3-Year Extension Application Form](#)
- [📄 Force Majeure Event Claim Application](#)

To submit Enterprise Zones forms by postal mail or fax, download and print: [Enrollment Application For Businesses](#); [End-of-Year Report Form](#); [3-Year Extension Application Form](#); [Force Majeure Event Claim Application](#);

Enterprise Zones Program

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ENTERPRISE
ZONES



STATE OF HAWAII



DEPARTMENT OF BUSINESS, ECONOMIC DEVELOPMENT & TOURISM

No. 1 Capitol District Building, 250 South Hotel Street, 5th Floor, Honolulu, Hawaii 96813
Web site: www.invest.hawaii.gov

ENTERPRISE ZONES PROGRAM ENROLLMENT APPLICATION FOR BUSINESSES

A business interested in participating in the Hawaii EZ Program first must complete the enrollment application. Your eligibility for EZ tax and other benefits will begin when the application is approved. However, approval of the application does not guarantee that your business will qualify for EZ benefits each year. At the end of each tax year, a report form needs to be submitted with the information necessary to determine if your business has satisfied the annual gross receipts and hiring requirements. The information you provide is considered proprietary and confidential in the same way that your tax returns are confidential.

This application has four parts:

1. Business Type
2. Background Data
3. Tax and Employment Information
4. Declaration

SECTION I, BUSINESS TYPE – This section to be used to declare the type of business that will be applying in this form.

SECTION II, BACKGROUND DATA – This section to be used to verify that your business is eligible for EZ benefits and that your business is actually located in an enterprise zone. This information will also be used to monitor the types of businesses participating in the EZ Program so the overall value of the program can be measured.

SECTION III, TAX AND EMPLOYMENT INFORMATION – This section to be used to verify the value of the state tax benefits you claim and the number of employees you report. This information will also be used to monitor the financial impact of the EZ incentives on both the tax liability of participating businesses as well as on state tax revenues (relative to the number of persons hired and the unemployment rate in each enterprise zone) in order to determine the cost-effectiveness of the program.

SECTION IV, DECLARATION – This section must be signed by a person authorized to act on behalf of the business. An authorized person would be a sole proprietor, a partner, or an officer of a corporation.



DEPARTMENT OF BUSINESS, ECONOMIC DEVELOPMENT & TOURISM

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ENTERPRISE ZONES PROGRAM ENROLLMENT APPLICATION FOR BUSINESSES

When completed, make a copy of the application for your own records and submit online or by email (if using the downloadable pdf) to the Department of Business, Economic Development and Tourism (DBEDT). After verifying that your business is or will be located in an enterprise zone, DBEDT will forward your application to your County EZ Coordinator who will also certify if your business is eligible to participate.

Mail your completed application to: Department of Business, Economic Development & Tourism, No. 1 Capitol District Building, 250 South Hotel Street, 5th Floor, Honolulu, HI 96813. Or, fax your completed application to: (808) 586-2589.

QUESTIONS? You can call the State Enterprise Zone Coordinator at (808) 587-2772, or the County Enterprise Zone Coordinators. For a list of contact phone numbers, please visit <http://invest.hawaii.gov/business/ez#contact>



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ENTERPRISE ZONES PROGRAM ENROLLMENT APPLICATION FOR BUSINESSES

SECTION I: BUSINESS TYPE

Check all that apply:

- Are you manufacturing company?
- Are you wholesaling company?
- Are you service company?
- Not applicable

PRIMARY INDUSTRY

Please select your primary industry (check one):

- Agricultural production or processing
- Aviation or maritime repair or maintenance
- Telecommunication switching and delivery
- Information technology design and production
- Medical research, clinical trials, and Telemedicine
- For-profit training programs in international business management or environmental remediation
- Biotechnology research, development, production, or sales
- Repair or maintenance of assistive technology equipment used by disabled persons
- Certain types of call centers such as bill collection, technical support for computer hardware and software manufacturers, disease management services, product fulfillment services, or disaster management services



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ENTERPRISE ZONES PROGRAM ENROLLMENT APPLICATION FOR BUSINESSES

- Wind energy production
 Other

SECTION II: BACKGROUND DATA

Business Name _____

Type of Business Structure (check one):

- C-Corporation
 Limited Liability Corporation (LLC)
 Partnership
 S-Corporation
 Sole Proprietorship

Date Established (mm/dd/yyyy) _____

Establishment City _____

Establishment State or Country _____

Main Address

Street Address _____

Street Address Line 2 _____

City _____ State _____ Zip Code _____



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ENTERPRISE ZONES PROGRAM ENROLLMENT APPLICATION FOR BUSINESSES

SECTION II: BACKGROUND DATA (continued)

Mailing Address

Same as Main Address

Street Address _____

Street Address Line 2 _____

City _____ State _____ Zip Code _____

Enterprise Zone Establishment Address

Street Address _____

Street Address Line 2 _____

City _____ State _____ Zip Code _____

Date EZ establishment began operations (if different from date business was established): _____

Contact Person _____

Title _____

Telephone _____

Fax _____

Email _____



DEPARTMENT OF BUSINESS, ECONOMIC DEVELOPMENT & TOURISM

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ENTERPRISE ZONES PROGRAM ENROLLMENT APPLICATION FOR BUSINESSES

SECTION III: TAX & EMPLOYMENT INFORMATION

When providing the information requested below, leave "All Hawaii Operations" blank if your EZ establishment is your only operation in Hawaii. Also leave blank any questions that request information for a year during which your EZ establishment and/or other Hawaii operations did not exist.

Fiscal/Tax Year Start Date Month (mm/dd): _____

Annual Gross Revenues For Most Recent Tax Year Ending (yyyy): \$ _____

EZ Establishment: \$ _____ All Hawaii Operations \$ _____

Hawaii General Excise Tax Payment

EZ Establishment: \$ _____ All Hawaii Operations \$ _____

Most Recent Annual Unemployment Insurance Premium Payment

EZ Establishment: \$ _____ All Hawaii Operations \$ _____

Most Recent Annual Hawaii State Income Tax Payment

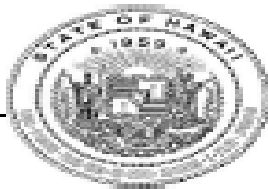
EZ Establishment: \$ _____ All Hawaii Operations \$ _____

Income Taxes Paid to Other States (if any) in Most Recent Tax Years

Note: This information is necessary only if you did not pay any Hawaii State income tax in most recent tax year.

Year (yyyy): _____

EZ Establishment: \$ _____ All Hawaii Operations \$ _____



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ENTERPRISE ZONES PROGRAM ENROLLMENT APPLICATION FOR BUSINESSES

SECTION III: TAX & EMPLOYMENT INFORMATION (continued)

Real Property Taxes Paid As Owner, Lessee, Or Tenant On Property Located In The Enterprise Zone

Most Recent Year (yyyy): _____ Amount \$ _____

Previous Year (yyyy): _____ Amount _____

Previous Year (yyyy): _____ Amount _____

Average Monthly Payroll (Three Most Recent Tax Years)

Most Recent Year (yyyy): _____ Amount \$ _____

Previous Year (yyyy): _____ Amount _____

Previous Year (yyyy): _____ Amount _____

Current Number of Full Time Employees At EZ Establishment: _____

Participation In Any County, State, Or Federal Government-funded Programs (Check Appropriate):

- Business Loans
- Job Training
- None
- Other

SECTION IV: DECLARATION

Name of Applicant (Print) _____

Applicant's Title or Position _____

***** END OF APPLICATION *****

SAMPLE ENROLLMENT LETTER



DEPARTMENT OF BUSINESS, ECONOMIC DEVELOPMENT & TOURISM

NEIL ABERCROMBIE
GOVERNOR

RICHARD C. LIM
DIRECTOR

No. 1 Capitol District Building, 250 South Hotel Street, 5th Floor, Honolulu, Hawaii 96813
Mailing Address: P. O. Box 2359, Honolulu, Hawaii 96804
Web site: www.hawaii.gov/dbedt

Telephone: (808) 586-2355
Fax: (808) 586-2377

April 5, 2011

Mr. Joe Hawaii
President
Aloha Company
16-685 Milo Street
Hilo, HI 96720

Dear Mr. Hawaii:

Congratulations! Your firm's application to enroll in Hawaii's Enterprise Zones Partnership Program has been approved. This means your firm has an establishment at 16-685 Milo Street, Hilo, Hawaii 96720, in the Hilo-Puna Enterprise Zone and, according to your application, it is engaged in one or more EZ-eligible business activities.

Your EZ establishment is now eligible to qualify for EZ tax benefits for up to seven consecutive years (84 consecutive months). **Your seven years of eligibility begins on May 1, 2011, with twenty-one (21) full-time employees, and will end on April 30, 2018.** If your EZ establishment does not meet the EZ hiring and other requirements in any given year, your firm will still be eligible to qualify for EZ hiring incentives in subsequent years as long as your firm has not exhausted its 84 months of eligibility.

You will need to submit a short "End-of-the-Year" report form after the end of each full or partial tax year this establishment participates in the EZ program. In the report form you will need to provide information to show that your firm's EZ establishment has satisfied the hiring and gross receipts requirements for each tax year. This form should be submitted for approval before claiming the EZ state income tax credits and the General Excise Tax exemptions on taxes due from EZ-eligible activities at your EZ establishment.

Note: The State Department of Taxation allows EZ enrolled firms to choose to stop paying state excise and income taxes during their seven years (84 consecutive months) of EZ enrollment with the understanding that:

- Enrolled firms which choose to stop paying state excise and/or estimated income taxes must continue to submit their periodic excise and income tax payment forms to the Hawaii State Department of Taxation;
- Enrolled firms which choose to stop paying state excise and/or income taxes may be subject to payment of unpaid state income and/or excise taxes (plus interest and possibly penalties) if the
EZ hiring and/or gross revenue requirements are not met during each tax year during which an EZ enrolled firm does not make state income and/or excise tax payments;
- Enrolled firms that claim, or intend to claim, the EZ exemption from excise tax on EZ-eligible revenues should no longer show an itemized cost labeled as "general excise tax" on the receipt or invoice issued to customers who pay for EZ-eligible products and/or services.

If your firm satisfies the EZ gross revenues and hiring requirements each tax year of enrollment, the State Department of Business, Economic Development, and Tourism (DBEDT) will issue a certificate to you indicating that your EZ establishment has satisfied the EZ gross revenue and hiring requirements for each tax year during your seven consecutive years (84 months) of enrollment. These certificates should be copied, and the copies should be attached to your state income and/or excise tax returns.

(Note: This does not apply to the contractor's exemption from general excise tax that can be claimed by a licensed contractor on revenues from work done at the EZ site for an EZ-enrolled business.)

Please keep this letter on file. If you have any questions about this letter or the EZ program in general, please call the Enterprise Zones coordinator of the Hawaii Department of Business, Economic Development, and Tourism (DBEDT) at (808) 587-2772.

Sincerely,

Dennis T. Ling
Administrator
Strategic Marketing & Support Division

SAMPLE APPROVAL LETTER

ENTERPRISE
ZONES



STATE OF HAWAII

ANNUAL CERTIFICATION

➤ Earn > 50% annual gross receipts from one or more of the EZ eligible activities from transactions occurring within the zone (value-added retail, wholesale, sales)

➤ Increase your staff

“*Existing*” Business

Ex.: Start with 10 Employees

Yr 1	10% increase from application* (10% = 1)	11 Employees
Yr 2	(maintain)	11 Employees
Yr 3	(maintain)	11 Employees
Yr 4	+ 15% add to Year 3	12.5 Employees
Yr 5	+ 15% add to Year 4	14 Employees
Yr 6	+ 15% add to Year 5	15.5 Employees
Yr 7	+ 15% add to Year 6	17 Employees

ENTERPRISE
ZONES



STATE OF HAWAII

ANNUAL CERTIFICATION

Increase your staff
“*New*” Business

Ex: Start with 10 Employees

Yr 1	10% increase from application* (10% x 10 = 1)	11 Employees
Yr 2	-	11 Employees
Yr 3	-	11 Employees
Yr 4	-	11 Employees
Yr 5	-	11 Employees
Yr 6	-	11 Employees
Yr 7	-	11 Employees

* Increase staff by 10% with a minimum of 1 employee



**DEPARTMENT OF BUSINESS,
ECONOMIC DEVELOPMENT & TOURISM**

NEIL ABERCROMBIE
GOVERNOR

RICHARD C. LIM
DIRECTOR

No. 1 Capitol District Building, 250 South Hotel Street, 5th Floor, Honolulu, Hawaii 96813
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**HAWAII ENTERPRISE ZONES (EZ) PROGRAM
BUSINESS CERTIFICATION**

Thank you for completing and returning your Hawaii Enterprise Zones Program "End-of-Year" report form. Your report has been reviewed and this is to notify you that your firm,

ALOHA COMPANY

-HAS-

satisfied the EZ Program hiring and gross receipts requirements **for the tax year ending December 31, 2011**. This means your firm has qualified for the EZ program state tax benefits, as well as any EZ benefits offered by your county.

You may now claim these benefits when you file your state income tax return and general excise tax reconciliation form. Copies of this certification form should be attached to your general excise and state income tax forms when they are filed. Also please be sure to write in the amount of general excise tax your firm is exempt from on the general excise tax form. You will also need to include State of Hawaii Tax Department Form 756 with your state income tax return if you are claiming the EZ income tax credits. You should consult your County EZ Coordinator for instructions on how to claim any county EZ benefits.

Dennis T. Ling
Administrator
Strategic Marketing & Support Division

Date: _____

**ENTERPRISE
ZONES**



STATE OF HAWAII

NEW PROGRAM FEATURES AS A RESULT OF LEGISLATIVE CHANGES

- Ag businesses may increase their gross sales by 2% over the previous year instead of the hiring requirements for certification purposes.
- Extends the EZ Program benefits for an additional three years for businesses engaged in manufacturing or in the producing or processing of agricultural products.
- Adds a Force Majeure provision for businesses engaged in the producing or processing of agricultural products.

Ag businesses may increase their gross sales by 2% each year for certification purposes!



**HAWAII STATE AND COUNTY ENTERPRISE ZONE COORDINATORS
CONTACT INFORMATION**

State of Hawaii: Department of Business, Economic Development & Tourism
P.O. Box 2359
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County of Maui: Teena Rasmussen
Economic Development Coordinator
County of Maui
2200 Main Street, Suite 305
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County of Hawaii: Jane Horike
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25 Aupuni Street, Room 1301
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County of Kauai: George Costa, Director
Office of Economic Development
County of Kauai
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MAHALO!

Website: <http://invest.hawaii.gov/business/ez/>

ENTERPRISE
ZONES



STATE OF HAWAII